

How A Small Mental Health Care Provider Delivered Fortune 500 Level Employee Savings

Riverwood Center, a community mental health care provider in southwest Michigan, used Access Perks to put \$8,395 back in their team's pockets in just four months.



Client

- Riverwood Center
- riverwoodcenter.org



Sector

- Government entity
- Community mental health & substance use services



Workforce

- 192 employees



\$8,395

Total Employee Savings
in First 4 Months



\$25,000+

Employee Savings
Projected for Year 1



63.5%

Employees Registered



Why This Matters

Riverwood Center provides mental health and substance use services to residents of Berrien County, Michigan. Like most government entities, the budget is tight, salaries are capped by funding cycles, and the team leans on its mission to retain talent.

THE PROBLEM: the cost of groceries, entertainment, dining, and travel kept rising. Riverwood needed a way to give staff real, recurring financial relief.

THE SOLUTION: Access Perks launched to 192 Riverwood Center employees with a simple promise — make every dollar go further. No complicated process. Just discounts on the things people were already buying: dinner, shopping, a rental car for a trip home. Four months in the results say everything.

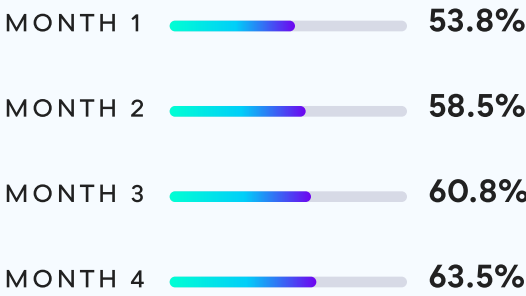
First 4 Months, by the Numbers

 Employee Engagement

Metric: Opening 4 Months

Total Employees	192
Registered Employees	122
Total Discount Program Sessions	1,946
AVG Saved Per Registered Employee	\$68.81
Total Saved to Date	\$8,395

 Registration Growth



Top 10 Brands Used by Riverwood Staff

- 1

Shake Shack
- 2

Enterprise Rent-A-Car
- 3

Dick’s Sporting Goods
- 4

Amazon
- 5

Texas de Brazil
- 6

Extended Stay America
- 7

Budget Rent A Car
- 8

Comfort Suites
- 9

TurboTax
- 10

Champs Sports

 **A benefit that behaves like a raise, without the payroll line item.**

At this pace Riverwood's team will save more than \$25,000 in their first full year. For a mission-driven employer that's not just a benefit. It's a retention strategy, a morale builder, and financial relief for a hardworking team — all for the price of a small subscription.

“ We have been impressed with the Access Perks program and the positive response from our employees at every level of the organization. Staff truly value the local discounts and travel savings, and the level of engagement has exceeded our expectations. Access Perks has been an affordable, meaningful way to support employee appreciation and morale, and we would highly recommend it to other organizations.

— Becky Leedy, Director of HR